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# MULTIMEDIA UNIVERSITY

# FINAL EXAMINATION

TRIMESTER 1, 2016/2017

## BMK 3084 - MARKETING RESEARCH

(All sections / Groups)

12 OCTOBER 2016 2.30 P.M. – 4.30 P.M (2 Hours)

#### INSTRUCTION TO STUDENT

- 1. This Question paper consists of two (2) pages, (excluding this cover page) with six (6) questions.
- 2. Answer only five (5) questions. The distribution of the marks for each question is given.
- 3. Please print all your answers in the Answer Booklet provided.

There are SIX (6) questions in this section. Answer any FIVE (5) questions.

#### Question 1

Discuss the function of a theory in developing a research design.

(20 marks)

#### Question 2

i. What are the advantages and uses of secondary data in marketing research?

(10 marks)

ii. Describe the uses of survey method to collect data.

(10 marks)

### Question 3

Develop a series of constant sum scaling technique, comparing the quality of service provided by any THREE (3) private hospitals in Malaysia.

Question 4

(20 marks)

i. What is Semantic Differential Scale? Describe briefly.

(5 marks)

 Construct a Semantic Differential Scale, with FIVE (5) attributes, to measure customers' perception on Pos Laju courier service.

(15 marks)

#### Question 5

Discuss the FOUR (4) types of non-probability sampling techniques.

(20 marks)

continued....

### Question 6

Explain why it is important to clean the data before it is transcribed and how it can be conducted.

(20 marks)

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